

Fort Atkinson Memorial Health Services
611 East Sherman Avenue
Fort Atkinson, WI 53538
(920) 563-2451

Type: GMS
Control: Other Not for Profit
Fiscal Year: 10/01/01 to 09/30/02

County: Jefferson
Analysis Area: Southern (1)
Volume Group: 5

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	58.7%	57.4%	1.02	55.2%	1.06	51.9%	1.13	61.1%	0.96
Obstetrics	20.9%	39.6%	0.53	41.3%	0.51	28.1%	0.74	20.3%	1.03
Pediatrics	17.5%	48.0%	0.37	46.0%	0.38	20.9%	0.84	27.7%	0.63
Total hospital	46.4%	55.9%	0.83	54.7%	0.85	48.2%	0.96	47.7%	0.97
Average Census (Patients)									
Adult medical-surgical	21.1	30.4	0.70	31.2	0.68	28.2	0.75	23.2	0.91
Obstetrics	3.3	3.9	0.87	4.1	0.81	3.5	0.96	3.2	1.03
Pediatrics	0.7	1.8	0.38	1.6	0.45	0.5	1.49	1.1	0.63
Total hospital	33.4	55.4	0.60	54.3	0.62	41.9	0.80	35.3	0.95
Average Length of Stay (Days)									
Adult medical-surgical	3.5	3.9	0.90	3.7	0.95	3.7	0.95	3.7	0.96
Obstetrics	2.1	2.4	0.88	2.0	1.04	2.3	0.93	2.0	1.04
Pediatrics	2.1	2.4	0.87	3.1	0.68	2.3	0.91	3.0	0.71
Total hospital	3.0	4.3	0.70	4.3	0.70	3.7	0.83	3.1	0.98
Surgical Operations									
Inpatient	1,230	1,424	0.86	1,694	0.73	1,323	0.93	1,102	1.12
Outpatient	2,741	3,187	0.86	3,961	0.69	2,947	0.93	2,572	1.07
Inpatient as % of all surgeries	31.0%	30.9%	1.00	30.0%	1.03	31.0%	1.00	30.0%	1.03
Outpatient Visits									
Non-emergency visits	137,947	75,046	1.84	108,040	1.28	65,740	2.10	135,600	1.02
Emergency visits	19,172	14,086	1.36	14,024	1.37	16,883	1.14	19,617	0.98
Full-time Equivalents (FTEs)									
Administrators	5.0	14.8	0.34	13.3	0.38	15.3	0.33	5.0	1.00
Nurses, licensed	140.1	160.1	0.87	172.9	0.81	143.8	0.97	132.0	1.06
Ancillary nursing personnel	30.8	54.3	0.57	44.8	0.69	35.6	0.86	33.1	0.93
All other personnel	311.0	384.2	0.81	462.2	0.67	358.4	0.87	308.4	1.01
Total FTEs	486.9	613.5	0.79	693.1	0.70	553.1	0.88	478.5	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.4	14.6	0.30	13.3	0.33	16.0	0.27	4.3	1.02
Nurses, licensed	122.9	157.9	0.78	172.8	0.71	149.8	0.82	113.9	1.08
Ancillary nursing personnel	27.0	53.6	0.50	44.8	0.60	37.1	0.73	28.6	0.94
All other personnel	272.9	378.9	0.72	462.1	0.59	373.4	0.73	266.1	1.03
Total FTEs	427.2	605.0	0.71	692.9	0.62	576.2	0.74	412.8	1.03

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	72	Health maintenance		Beds set up and staffed	0	Bassinets	10
Discharges	4,003	organization (HMO)	Yes	Discharges	0	Total births	445
Inpatient days	12,206	Preferred Provider		Inpatient days	0	Newborn days	1,023
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	36	2,179	7,713	58.7%	21.1	3.5
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	4	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	4	121	256	17.5%	0.7	2.1
Obstetrics	1	16	580	1,222	20.9%	3.3	2.1
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	2	0	0	0	. %	0.0	.
Mixed intensive care	1	8	244	1,413	48.4%	3.9	5.8
Step-down (special care)	1	8	584	1,602	54.9%	4.4	2.7
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	5	0	5.0	Radiological services personnel	15	15	22.4
Physicians and dentists	0	0	0.0	Occupational therapists	4	11	7.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	6	3.9
Registered nurses	54	119	114.8	Physical therapists	10	3	11.6
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	6	6	8.6
Licensed practical nurses	10	26	25.3	Recreational therapists	0	0	0.0
Ancillary nursing personnel	18	29	30.8	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	1	3	2.2
Nurse Practitioners	0	0	0.0	All other health professionals	48	23	57.2
Medical records personnel	12	1	12.2	All other personnel	96	143	163.9
Pharmacy personnel	5	6	8.5	-----			
Clinical laboratory personnel	9	10	13.6	TOTAL	294	401	486.9

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$77,394,872	Cash and cash equivalents	\$8,911,612	Current liabilities	\$4,978,567
Less deductions	26,902,680	Net Patient receivables	8,576,814	Long-term debt	12,241,472
Net patient revenue	50,492,195	Other receivables	303,256	Other liabilities	0
Plus other revenue	3,229,789	Land, bldgs and equip: Net	27,547,735	Subtotal	17,220,039
Total revenue	53,721,984	Other assets	11,288,706		
Less expenses	47,945,676			Unrestricted fund balance	39,408,084
Nonoperating gains/losses	-2,044,281	Total Assets	\$56,628,123	Total liabilities & fund balance	\$56,628,123
Net Income	\$3,732,027			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$38,483,272]	49.7%	41.7%	1.19	39.1%	1.27	42.6%	1.17	48.1%	1.03
Medical Assistance [\$3,884,067]	5.0%	9.0%	0.56	6.6%	0.76	6.9%	0.72	4.0%	1.25
Commercial [\$32,863,554]	42.5%	43.2%	0.98	48.4%	0.88	44.9%	0.95	45.0%	0.94
All other [\$2,163,979]	2.8%	6.1%	0.46	5.9%	0.48	5.6%	0.50	2.9%	0.96
Deductions as % of Total Gross Patient Revenue									
Medicare [\$19,313,783]	25.0%	23.7%	1.05	20.4%	1.23	25.2%	0.99	23.1%	1.08
Medical Assistance [\$2,544,251]	3.3%	6.0%	0.55	4.2%	0.78	4.7%	0.70	2.2%	1.51
Commercial [\$3,941,131]	5.1%	9.4%	0.54	10.8%	0.47	6.8%	0.74	4.4%	1.15
Charity care [\$409,927]	0.5%	1.2%	0.44	1.3%	0.40	1.3%	0.41	0.5%	1.15
All other [\$693,588]	0.9%	1.4%	0.63	1.2%	0.72	0.7%	1.24	1.0%	0.85
Total deductions [\$26,902,680]	34.8%	41.7%	0.83	38.0%	0.92	38.7%	0.90	31.2%	1.11
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	6.0%	5.1%	1.18	9.2%	0.65	4.4%	1.36	6.4%	0.94
Net gains/losses as % of net income	-54.8%	5.3%	-10.3	11.7%	-4.7	-1.2%	44.38	-39.3%	1.39
Expenses as % of Total Expenses									
Salary/fringe benefit[\$27,647,639]	57.7%	47.8%	1.21	50.0%	1.15	52.1%	1.11	57.9%	1.00
Supplies and services[\$13,481,399]	28.1%	40.5%	0.69	39.1%	0.72	34.6%	0.81	28.2%	1.00
Capital component [\$5,538,339]	11.6%	8.7%	1.33	8.2%	1.41	10.2%	1.13	11.5%	1.01
Bad debt [\$1,278,299]	2.7%	3.0%	0.89	2.7%	0.99	3.1%	0.86	2.5%	1.07
Fiscal Statistics									
Operating margin	10.8%	6.1%	1.78	5.4%	1.98	6.4%	1.69	6.2%	1.72
Total hospital profit margin	7.2%	6.4%	1.13	6.1%	1.18	6.3%	1.15	4.6%	1.58
Return on equity	9.5%	10.0%	0.95	11.5%	0.83	10.0%	0.95	6.3%	1.51
Current ratio	3.8	2.5	1.52	2.3	1.68	2.3	1.68	2.3	1.71
Days in net patient accounts receivable	62.0	57.8	1.07	62.7	0.99	60.2	1.03	.	.
Average payment period	41.8	52.6	0.79	52.0	0.80	62.1	0.67	82.4	0.51
Equity financing	69.6%	56.2%	1.24	48.3%	1.44	51.1%	1.36	64.8%	1.07
Long-term debt to equity ratio	0.3	0.5	0.65	0.8	0.41	0.6	0.55	0.3	1.14
Times interest earned	8.4	5.0	1.67	4.6	1.82	4.4	1.92	4.0	2.11
Total asset turnover	0.9	0.9	1.08	0.9	1.05	0.8	1.17	0.9	1.04
Average age of plant: years	8.7	9.5	0.91	10.3	0.85	8.0	1.09	8.1	1.07
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	4.8%	.
Output gross rev (% of total gross pt. rev)	53.8%	44.1%	1.22	43.8%	1.23	54.1%	0.99	52.0%	1.03
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,852	\$7,870	0.74	\$8,404	0.70	\$6,036	0.97	\$5,474	1.07
Inpatient net revenue per day	\$1,218	\$1,834	0.66	\$1,902	0.64	\$1,554	0.78	\$1,113	1.09
Outpatient net rev per visit	\$172	\$343	0.50	\$247	0.70	\$385	0.45	\$156	1.10